

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is: www.GSAAdvantage.gov .

Schedule Title:
FSC Group:
Contract Number: **GS-23F-** [0018V](#)

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at www.fss.gsa.gov .

Contract Period: [February 4, 2009 through February 3, 2014](#)

REALTY MARKETING ASSOCIATES, INC.

Address: 1290 S. JONES BLVD., SUITE 250
LAS VEGAS, NV 89146
Phone Number: 702-259-7653
Fax Number: 702-259-9540
Web site: WWW.RMGREO.COM
Contact for contract administration: FELIX DEHERRERA
Email: FELIXD@RMGREO.COM

Business size: [\(Large\)](#)

Modification Number: Original Award Effective Date: [\(February 4, 2009\)](#)

CUSTOMER INFORMATION

1a. Awarded Special Item Number(s): 520 1 & 520 2

1b. 520 1 \$1543.49 per property

520 2 2.5% of the Sales Price of Property plus 0.75% IFF

(Rates shall be escalated by 3.0% for years 2 through 5 and all years of option periods, if exercised in accordance with clause I-FSS-069(b)(1), Economic Price Adjustment FSS Multiple Award Schedule Jan 2002)

1c.

(Not Applicable)

2. Maximum order for each SIN: \$

SIN#	MAXIMUM ORDER
520 1	\$1,000,000
520 2	\$1,000,000

3. Minimum order: \$300

4. Geographic coverage (delivery area): Domestic

5. Point(s) of production (city, county, and state or foreign country): Las Vegas, Clark County, NV

6. Discount from list prices or statement of net price: To be negotiated at Task Order Level

7. Quantity discounts: To be negotiated at Task Order Level

8. Prompt payment terms: (Not Applicable)

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Yes

10. Foreign items: Not applicable.

11a. Time of delivery: To be negotiated at Task Order Level

11b. Expedited delivery: Not Applicable

11c. Overnight and 2-day delivery: Overnight and 2-day delivery is available

11d. Urgent requirements: Agencies can Contact Administrator to obtain faster delivery

12. F.O.B. point(s): Destination

13a. Ordering address(es): 1290 S. Jones Blvd., Suite 250, Las Vegas, NV 89146

13b. Ordering procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (www.fss.gsa.gov/schedules).

14. Payment address: 1290 S. Jones Blvd., Suite 250, Las Vegas, NV 89146

15. Warranty provision: Not Applicable

16. Export packing charges: Not Applicable

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). [Not applicable](#)
18. Terms and conditions of rental maintenance, and repair: Not Applicable
19. Terms and conditions of installation: Not Applicable
20. Terms and conditions of repair parts: Not Applicable
- 20a. Terms and conditions for any other services: Not Applicable
21. List of service and distribution points: Not Applicable
22. List of participating: Not Applicable
23. Preventative maintenance: Not Applicable
- 24a. Special attributes such as environmental attributes: Not Applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at www.Section508.gov/.
25. Data Universal Number System (DUNS) number: 069119944
26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered, [and Registration valid to 07/24/2009. The valid to date can be found at www.ccr.gov \)](#)
27. Company's policy regarding uncompensated overtime. [\(Not Applicable\)](#)

Realty Marketing Associates (RMA) founded in 1998 was originally certified as an SBA (8a) firm in 2003 and further certified as a SBA SDB (Hispanic-owned). RMA is a full service asset management company specializing in the disposition of government, bank, and corporate owned one to four family real properties. RMA also assists individual sellers and buyers of real estate with selection, financing, pre-qualification and escrow of condominiums and land.

The resources and experience of RMA acquired via its current joint venture managing two HUD contracts provides the expertise and capability to add employees and resources as needed for future independent awards. The joint venture has successfully closed over 38,500 properties for HUD since 2005.

RMA recently received the following acknowledgements:

- Recognized in the Top 500 Hispanic Owned Businesses in America by Hispanic Business – 2008, 2007
- Recognized in the Top 100 Hispanic Business in Nevada by Hispanic Business – 2008, 2007

RMA is committed to providing opportunities to qualified small businesses, including minority and woman-owned companies and actively solicits small and diverse owned businesses to provide subcontracted services. Multiple Listing services are provided in-house or by a network of local real estate brokers including owned and small business owners. Property services such as inspections, appraisals, and routine property management services are provided by a diverse network of small business owners many of which are minority-owned firms. RMA also is involved in community outreach with its involvement with the National Association of Hispanic Real Estate Professionals (NAHREP), the National Association of Real Estate Brokers (NAREB), and other community organizations.

The management staff of RMA is experienced in all aspects of REO including acquisition and disposition of assets. The staff has experience in obtaining and reviewing REO bank files, ledgers and accounting; interviewing mortgage personnel regarding REO assets; reviewing existing agreements such as leases, contracts, etc.; identifying and resolving critical issues; reviewing book assets; notifying tenants, agents and managers; providing oversight of property management companies and on site management; affirming or canceling agreements as required; obtaining required approvals for essential services, including emergency approvals to preserve and protect the property; gaining control of the appropriate funds and establishing access for the funds, obtaining the appropriate blanket insurance for properties; ordering title insurance; clearing title; reviewing and approving sales

contracts; managing delegated authority; maintaining affordable housing compliance; contracting and managing environmental and other required services; preparing executive summary reports; requesting possession of the files; transporting and archiving files; obtaining appraisals and BPO's; inspecting and re-keying properties; obtaining photographs and property information packets; community outreach; advertising and marketing; and arranging for security services when needed. The staff is proficient in the utilization of software designed for the specific purpose of managing and marketing REO.